



A Publication for Members of Northrop Grumman Federal Credit Union



Time for IRA Tax Advantages

Springtime is coming more quickly than you think. And together with longer days, daffodils, warmer weather and the NCAA basketball finals, the dreaded April 15 also arrives.

That day can be easier now and in the future when you pay less in federal taxes by saving in an Individual Retirement Account at Northrop Grumman Federal Credit Union.

You have until April 15 to save up to \$3,500 for 2002 and all year long to save up to another \$3,500 for 2003. Please consult your tax adviser for complete information about IRAs; contribution eligibility and tax considerations vary with age and income level.

With a Roth IRA, you'll avoid paying federal taxes on the dividends your deposits earn. You'll pay no federal tax when you begin withdrawals after you retire.

With a Traditional IRA, you may be able to take a deduction on your 2002 federal tax return, while you defer federal taxes until after you retire.

Act Now For Higher IRA Dividends

Your Credit Union is the right place to put savings that you want to grow consistently. You can start with as little as \$5 in an accumulation account and add to it as you choose. Or open a term account for higher dividends with as little as \$2,000. For a limited time, you will earn higher dividends when you open an IRA term account for 3, 4, or 5 years. Call 800-633-2848 (7 a.m. - 6 p.m., Monday - Friday) or come into a branch to get started. Find more information at www.norgrumfcu.org ★

NOTICE

We've Set Aside Presidents' Day for Staff Education

On Monday, February 17, Presidents' Day, the NGFCU phone center and all branch offices will be closed for a Staff Education Day. Although Presidents' Day is not a holiday for most of our members, as a national holiday for the financial services industry, it is a day when our communication lines with other financial service organizations are down. That allows the Credit Union to set this day aside for staff training with reduced inconvenience to members.

As always, Norteller ATMs, *the_Max!* and Call 24 will be available for your account transactions.

We encourage you to mark this date on your calendar as a reminder to conduct your Credit Union business at a branch office or with a phone representative during our regular business hours before or after February 17. ★





True Confessions

The Tale of the Impulse Auto Finance Pit

Talk to the helpful employees at Northrop Grumman Federal Credit Union. A little conversation can save members from throwing lots of money away.

Recently, in a casual conversation, a member mentioned that she bought a new truck. She financed it at the dealer and didn't even want to reveal what interest she was paying. Our Credit Union representative suggested that she complete an application to refinance her auto loan just to see if she could save on interest.

When the new Credit Union loan was approved and funded, the member's payment shrank from \$600 to \$450. Plus, with automatic payment from her checking account, she no longer needs to remember to write and mail checks. Now she has greater peace of mind, convenience and saves even more. She'll be putting the extra money into her own savings instead of paying it to a finance company.

If you're buying a vehicle or you'd like to refinance the one you own to save money with a lower rate, call 800-633-2848 anytime. Remember that you'll pay the same rate on used and new autos. ★

For You: Liberty and Savings

If you asked Americans what they value most in life, the simple answer of "Liberty" would be on top of the list for millions. We cherish and defend our liberty.

Members at Northrop Grumman Federal Credit Union have access to a special brand of liberty whenever they want it. They can get a pre-approved auto loan at a great rate and use it anywhere; not just at a particular dealer offering special financing on its vehicles.

You can purchase new or used, any make, and any model when you're pre-

approved for an auto loan. You can buy from an individual or a dealer. You are at liberty to shop for just the vehicle you want. Plus you get a very competitive rate, your choice of fixed or variable. You can pay the loan off any time you choose with no early payment penalty. You can also avoid the hassle of writing checks if you set up automatic transfer from one of your deposit accounts.

Expand your personal liberty! Shop for a new vehicle only after you are pre-approved for your loan at Northrop Grumman Federal Credit Union. Call 800-633-2848 anytime to get started. ★

Where on Earth?

If you wonder where on earth you can find the very best deal on a credit line, the answer for homeowners is right under your feet.

Open a Home Equity Line of Credit (HELOC) at NGFCU and you'll have world-class advantages: a \$650 allowance to cover fees and closing costs; no annual maintenance fee; and fast access to a credit line up to 90% of your home's appraised value, less the balance on your first mortgage (subject to a \$200,000 maximum). There may also be a tax advantage because you're borrowing against the equity in your home. Check with your tax advisor for details.

You Could Be Sitting On a Goldmine

Compare from Boise to Timbuktu and we bet you'll find this is the best deal around. There's more information at www.norgrumfcu.org. Or call 800-633-2848 (Monday-Friday, 7 a.m. – 6 p.m. Pacific) for a pre-qualification and HELOC loan package. NGFCU real estate loans are not available in Louisiana. ★

Important Telephone Numbers

Credit Union.....310.808.4000
 Outside 213 or 310.....800.633.2848
 Eastern Region800.624.7075
 CALL 24 TouchTone Transactions
310.327.0682
 Outside 213 or 310800.676.3328
 To report a lost or stolen:
 MasterCard800.453.4270
 Visa ATM Check Card....800.554.8969
 To Find:
 COOP ATMs888.SITE-COOP
 CU Service Centers.....888.287.9475

Problems? Inquiries?

The Supervisory Committee has the responsibility to continually review the operation of the Credit Union to ensure that it is operating in the best interest of its members. Any questions, suggestions or inquiries should be directed to:

Chairman, Supervisory Committee
 Northrop Grumman
 Federal Credit Union
 Box Number 3382
 Gardena, CA 90247-7082

Visit us at:

www.norgrumfcu.org



Each member account federally insured to \$100,000 by the National Credit Union Administration, a U.S. Government Agency

More for members: Flight Plan Financial Services

Flight Plan Financial Services, Inc., a wholly owned subsidiary of NGFCU, offers a variety of products and services to members including brokerage and investment opportunities, dental, life, long-term care, home and property insurance and Medicare supplement insurance.

Brokerage & Investment

Brokerage and investment services are offered through Linsco/Private Ledger (LPL)*, a registered broker/dealer and member of NASD and SIPC. Mutual funds, annuities and other investments are available through Flight Plan and LPL Registered Investment Advisors. For more information, call our LPL Credit Union Investment Center at 800-200-1121 in California and the western U.S. or 800-552-2361 in the mid-Atlantic and eastern states.

Dental Insurance

Flight Plan, through its subsidiary, Dental Service Center, offers two dental plan options available to members in all 50 states that reduce annual out-of-pocket expenses for routine and emergency dental services. For more information, call 888-293-4903.

Long-Term Care and Term Life Insurance

Employer-provided group insurance pro-

grams do not cover every need or situation. Flight Plan has developed individual Long-Term Care and Term Life Insurance plans for which you are eligible to apply. This specialized insurance is an important element to consider as you plan for your long-term health care needs. For more information on Long Term Care, call 800-603-7999; for Term Life Insurance call 800-582-7488.

Medicare Supplement Insurance

While Medicare was never designed to pay all health care costs, many retirees are faced with the reality of paying a good portion of those costs out of their own pockets. And, with increasing deductibles, co-payments and other out-of-pocket costs, having a Medicare Supplement is more important today than ever. Flight Plan has leveraged the buying power of 30,000+ members who are retired or at retirement age to help you gain access to a special Medicare Supplement Insurance Plan. For more information, call 800-749-6983.

Auto and Home Insurance

Flight Plan selected Civil Service Employees Service Group (CSE) and Liberty Mutual to provide members with an opportunity to purchase auto and property insurance at group rates. CSE coverage is available in California, Nevada, Arizona and

Utah. Liberty Mutual coverage is for all other states.

Auto insurance provides protection against a wide range of perils. Discounts are available for multi-car, good driver, good student and senior drivers as well as other specialized discounts for those who qualify. Also, a multipolicy discount applies when members choose CSE to protect both their autos and homes.

Property coverage offers various protection levels for home and condominium owners, as well as renters and boat owners.

Umbrella insurance provides comprehensive liability coverage for additional protection.

Members deal directly with carrier employees for sales and service through insurance service centers that specialize in handling Northrop Grumman Federal Credit Union. For a free quote on the coverage you want, call CSE toll-free at 888-CSE-1220 or Liberty Mutual at 800-524-9400. ★

**Mutual funds, annuities and other investments available through Flight Plan Financial Services and Linsco/Private Ledger are not deposits in Northrop Grumman FCU, are not insured by the NCUSIF, nor are they obligations of, or guaranteed by Northrop Grumman FCU. Such investments may fluctuate in value and are subject to investment risks, including loss of some or all of the principal.*

To: Northrop Grumman Federal Credit Union Attn: Service Group

YES. I want to know more about these products/services:

- | | | |
|---|--|---|
| <input type="checkbox"/> B-2 Image/Gold MasterCard | <input type="checkbox"/> Visa ATM/Check Card | <input type="checkbox"/> Holiday Savings Account |
| <input type="checkbox"/> Mortgage/First Trust Deed Loan | <input type="checkbox"/> Direct Deposit of Social Security Payment | <input type="checkbox"/> Auto Loan |
| <input type="checkbox"/> Home Equity Line of Credit | <input type="checkbox"/> Direct Deposit of Retirement Disbursement | <input type="checkbox"/> Net Paycheck Deposit |
| <input type="checkbox"/> MoneyMaster Line of Credit | <input type="checkbox"/> CALL 24 Touchtone Transactions | <input type="checkbox"/> PALS (Precision Auto Locator System) |
| <input type="checkbox"/> Share Draft (checking) | <input type="checkbox"/> Term Savings Account | <input type="checkbox"/> Family Membership Kit |

To: Flight Plan Financial Services, Inc., a wholly-owned subsidiary of Northrop Grumman Federal Credit Union

YES. I am interested in learning more about securing my own financial future. Please send me information on the following:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Life Insurance | <input type="checkbox"/> Retirement Planning* | <input type="checkbox"/> Mutual Funds* | <input type="checkbox"/> IRA Rollovers* |
| <input type="checkbox"/> Property/Auto Insurance | <input type="checkbox"/> College Funding* | <input type="checkbox"/> Reducing Taxes* | <input type="checkbox"/> 401(k) Plan* |
| <input type="checkbox"/> Dental Plan | | | |
| <input type="checkbox"/> Long Term Care Insurance | * Securities are offered through LINSKO/PRIVATE LEDGER, Member NASD/SIPC | | |
| <input type="checkbox"/> Medicare Supplement | Not NCUA insured; no Credit Union guarantee; may involve loss of principal | | |

Your Name _____
 Address _____

Please send this section to:
 Box 47009, Gardena, CA 90247-6809

Lock Out Big Bank Fees



Free Checking Here!



**NORTHROP GRUMMAN
FEDERAL CREDIT UNION**

www.norgrumfcu.org



Box Number 47009
Gardena, CA 90247-9984

PRSR STD
U.S. POSTAGE
PAID
SUN VALLEY, CA
PERMIT NO. 8

Earn Money With Overdraft Protection?

Overdraft protection is a good thing for anyone with a checking account. Period. Mainly, because it's free.

No matter how you manage your money, pay bills, make purchases, invest, distribute your savings — overdraft protection can help make it easier and less of a burden.

The obvious savings are in eliminating the risk of overdraft fees. But how about using overdraft protection as a way to help better manage the money you currently keep in your Share Draft account — an account that pays the least amount of dividends? Why not keep your money in your higher yield Regular Share or Money Market account? With overdraft protection from one of these sources, you can keep most of your money there, and, as you write checks, the funds needed will be transferred automatically* to your Share Draft account. This takes the



worry out of having funds to cover unexpected expenses. You also enjoy the benefits of higher dividends without sacrificing the peace of mind knowing that your checks will be paid. And it doesn't cost you a cent. No transfer fees. No transaction fees whatsoever.

You can also set up, subject to qualification, a MoneyMaster Line of Credit as your overdraft source. The only cost to you for this service is in interest you pay on the outstanding balance in your MoneyMaster Line of Credit, but there are no limits to the number of transfers from this source.

It's easy to set up overdraft protection online with *the_Max!*. Find it under the "& More" button in *the_Max!*, your online account management tool. Or call Member Services at 800-633-2848 (Monday - Friday, 7 a.m. - 6 p.m.) to set yourself up with protection that could actually earn you money.

It's easy and fee-free.

**Limited to 6 electronic transfers to checking per month from Regular Share and Money Market accounts through Overdraft Protection, Call 24 and the_Max!. ★*